



MARKET OVERVIEW MOTOR FLEET

MOTOR FLEET

Below is a summary of the benefits of working with Direct Insurance London Market for placement of fleet risks. To submit new enquiries for consideration, please send a presentation / fact find, vehicle schedule and 3yrs CCE to motorfleet@dilm.co.uk



DEDICATED TEAMS

Every risk is allocated to an experienced Account Executive who will manage the enquiry from receipt through to placement.



MARKET ACCESS

Developing relationships with new markets has been key to our recent success. We provide you with access to a broad base of fleet markets in Lloyd's and the London Market.



REGIONAL OFFICES

We have invested in a regional office structure with offices across the UK & Ireland, ensuring that regardless of your geographic location, our Business Development Team are on hand to bring Lloyd's to you.



NO ADMIN FEES

We do not charge administration fees for handling mid-term adjustments on your clients policies.



LOW MINIMUM PREMIUMS

Unlike some of our peers, we can accommodate risks which have a target premium of £5,000 + IPT and above.



EDUCATION

We stay close to the constant change within our industry and deliver regular updates on how this will impact the market via e-bulletins and on-site training from our regional Business Development Team.

Risk Type

Market						
	Taxi	HGV/Haulage	Self-Drive Hire	Hazardous	Courier	Bus & Coach
Aviva	X	✓	X	✓	✓	X
ERS	✓	✓*	X	✓	X	✓
Octane	X	✓	✓	✓	X	X
Collingwood	✓	✓	✓	✓	✓	X
LV	✓	✓	✓	X	✓	X
AXA	X	✓	X	✓	✓	X
Zenith	✓	✓	X	✓	X	✓
QBE	X	✓	X	✓	X	✓
AIG	X	✓	X	✓	✓	X
HDI Gerling	X	✓	X	✓	✓	X
Edison Motor	X	✓	X	✓	✓	X
Capulus	X	✓	✓	✓	✓	X

* Heavy / Hazardous Fleets Only

CONTACT US

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